

THE ENTREPRENEUR MIND (II)

"Whatever the mind of man can conceive and believe, it can achieve through a positive mental attitude." (Napoleon Hill & W Clement Stone)

The one thing that no one individual can take away from another is the freedom to think as widely and freely as the person desires. There is no size of trouble or threat that can prevent any living being from thinking as he likes, especially if he understands the bible verse in Romans 12: 2b, which says "...but be transformed by the renewal of your mind..."

The entrepreneur's dreams of exploit and stupendous achievement should be built on the premise of **enlightened wealth** (as explained in the previous article). Much success and peace of mind is sure to accompany the steps that are marked with fairness, justice and love. This is the mindset that is required to shape our world. Hitherto, we had been accustomed to thinking that it is the oppressive attitude and action that wins the day – no, as my studies reveal that the most good that is seen around our world today are from those who desired and worked for the blessedness of others. These are the people who never take 'no' for an answer and understand the raison d'être for living.

A dream can be one that you induce with your conscious mind or the one which is passed through your subconscious mind, as in when you are asleep. These dreams have a dimension to be translated to reality, or may only be "*pipe dreams*", a term which originated from opium smoking, where the illusions would come and dissipate in a cloud of smoke, finally to be replaced by another dream that would vanish in the same way.

Every dream worth achieving requires hard work, persistence and sometimes the need to stand alone. Henry Ford, poor and academically uneducated, dreamed of a horseless carriage, and the evidence that he committed to his dream is seen in every vehicle on our roads today. Henry fathered a new industry at a time when others were crumbling under a world economic depression.

Some people have childhood dreams. However, since the child has no power of its own to nurture the dream, it soon fades out especially when he/she begins to contend with the hard facts of life. The chance of survival for a child's dream is when the dream is upheld, and supported with adequate and consistent training as organised by the parent or guardian. Sadly, most parents and guardians actually *kill* the dream. It will take the reading of materials such as this for the adult, to resuscitate his childhood dreams.

A dream is a direction and not a destination. Practical dreamers never sit around waiting for opportunity – they go in search of opportunity or create it. They continue to "*water*" the seed

that had been planted even when there is no evidence of growth, because they had removed the 4-letter word *"quit"* from their vocabulary and subconscious mind. This is called persistence – a tireless quality that resists complaining when obstacles appear, but thinks creatively of how to overcome or go around these.

Ralph Waldo Emerson once declared that *"a man is what he thinks about all day long"*. The mandate and challenge for the entrepreneur with an enlightened spirit is to heighten the level of his thought processes. Look at those who have achieved much, or are pointing you in the direction of those that have achieved greatly. They will encourage you to align your thoughts to your destiny, and cause you to set aside the normal and achievable feat in order that you may dare to think the unthinkable and near impossible dreams of exploit – this becomes the vantage point where you would walk from to establish your plan.

What is it that is preventing you from thinking the unthinkable? Donald Trump said *"if you must think at all, you might as well think big."* Are there any obstacles in your present environment that is dictating and preventing you from practising **positive** and **possibility** thinking? We will address some of these obstacles in the next article, and show how these can become stepping stones to greatness.

In conclusion, I ask that you meditate on the following words, and repeat them aloud to yourself several times over, in the coming days, weeks, months and years until such time that you feel you have conquered your mental limitations. *"There are no limitations to the mind except those we acknowledge."* (Napoleon Hill)