

NEWSLETTER MARCH 2009

WHAT SHOULD YOU DO IF YOU SEE YOUR DREAM BEGIN TO FAIL

“A man is not known by him never falling, but how he stands when he falls.” (Obafemi Awolowo)

In my book *Dream and Achieve*, the second part of the Dedication was addressed to ‘practical dreamers who will undertake works of exploit’, to whom I also posed the question; “What should you do if you see your dream begin to fail?” I responded with what my teacher, Peter J Daniels (one of the richest men in Australia) said: “Reach out for one more dream.”

What then, is failure? In many ways, you may need to review your understanding of failure. In my thought processes, I believe that one only fails, when he/she has given up and is no longer working towards the attainment of his/her heart’s yearnings. Are you still persevering? Do you get up daily hoping that today will bring better results than what you got yesterday? Are you still thinking and acting on strategies to overcome your disappointments? If you can answer these and similar questions in the affirmative, whether fearfully or boldly, then you have not failed!

In your continued walk towards your life’s call, I advise that you recognise what your victor’s extinguishers are, and work towards overcoming these. What is a victor’s extinguisher? A victor’s extinguisher is simply an excuse not to perform, and results in a loss of potential gains. It is a contributing factor to failure where one has developed a mental excuse to lose! What action steps are you taking today that proves that you have not failed?

The following is an excerpt from *Dream and Achieve*, which I hope will inspire you to stay on the track of life’s race with positive determination: “You must start somewhere and this is action! The Chinese proverb says that “a journey of a thousand miles starts with the first step.” Your desire for gain must be greater than your fear of failure. Your lack of resolve for action suggests that your fear of ridicule or failure supersedes your desire for the attainment of your dreams. There is more adoration for those who get knocked back in the midst of an active pursuit of their heart’s desire. “It is not the critic who counts, nor the man who points out how the strong man stumbles, or where the doer of deeds could have done them better. The credit belongs to the man who is actually in the arena, whose face is marred by dust and sweat and blood; who strives valiantly; who errs and comes short again and again; because there is not effort without error and shortcomings; but does actually strive to do the deeds; who knows the great enthusiasms, the great devotion; who spends himself in a worthy cause; who at the best knows in the end the triumphs of high achievement and who at the worst, if he fails, at

least he fails while daring greatly, so that his place shall never be with those cold and timid souls who know neither victory nor defeat."

- Theodore Roosevelt, 1910

In concluding this month's newsletter, be inspired to take action. Let go of guilt feelings and traps that turn out to be self imposed impediments to your success. You were created to Dream and Achieve!

See <http://www.getkola.org/event.html> for some media comments on my book 'Dream and Achieve'. Order your copy online today from <http://www.trafford.com/08-0066> or from www.amazon.com or www.amazon.co.uk (for worldwide delivery). The book is also carried by most bookshops around the world! Kola Olutimehin BSc FCCA, is the author of 'Dream and Achieve'. An Information Tycoon, (who is an internationally acclaimed

Inspirational Speaker and Publisher), Business Consultant, Investor and Chartered Certified Accountant, Kola conducts 'Dream and Achieve' seminars and various conferences in addition to bespoke workshops to organisations and individuals.

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To obtain a copy of 'Dream and Achieve, go to <http://www.trafford.com/08-0066> ; www.amazon.com <<http://www.amazon.com/>> or www.amazon.co.uk <<http://www.amazon.co.uk/>>.

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